David Newman

Professional Profile

OVERVIEW

David Newman is a partner of Epicoach, LLC, a firm that specializes in **E**xecutive, **P**rofessional and Individual **C**oaching. He is also an active Board Member of Adaptive Sports at Mount Snow, a nonprofit organization providing sports, recreational opportunities, and educational experiences to individuals with disabilities.



As a former business leader, entrepreneur, and hedge fund COO, David has constructed teams in a variety of environments, both domestically and internationally, and built many successful businesses. An essential part of his success has

been understanding the strategic needs of the businesses and marrying that with the career aspirations of the talent he recruited.

Along the way, David learned what he truly enjoys and is passionate about: working with good people who are prepared to put in the work to achieve their dreams (or sometimes simply to be able to pay the mortgage).

Graduating from Rutgers University's Leadership Coaching for Organizational Performance and joining forces with Epicoach, David is excited to use his platform to enhance the success and development of leaders and their teams. Beyond career development, David's focus includes helping executives articulate, define, and realize their visions and intentions.

EXPERIENCE

Epicoach, White Plains, NY, January 2022

Partner

Leadership Coaching for Organizational Performance Certified (Rutgers University), an International Coaching Federation Accredited Coach Training Program Explores clients' status and goals for the future and designs a path for executives and professionals to unlock their potential and achieve those goals. Services include individual and group coaching and consultation.

Adaptive Sports at Mount Snow, West Dover, VT

Board Member, Fundraising Chair

Building teams, processes, and fundraising capabilities for this nonprofit organization providing sports, recreational opportunities, and educational experiences to individuals with disabilities.

Aurelius Capital

Chief Operating Officer

Responsible for investor relations, marketing and business infrastructure for this highly successful, distressed debt hedge fund.

Merrill Lynch

Managing Director, Head of Hedge Fund Consulting Services

Originating consulting services for start-up and mature hedge fund clients of the Prime Brokerage business.

Spring Lake Consulting

Managing Director, Founder

Created and built this consulting business, providing essential IT and other services for hedge funds.

MSD Capital

Chief Financial Officer

Took the accounting and reporting infrastructure to the next level for this private family office.

Goldman Sachs

VP, Business Engineering Group

Consulting within the Investment Management division to take advantage of the growth in newly available operational outsourcing capacity, repositioning the business for the long term.

Morgan Stanley & JPMorgan Chase

Managing Director, Head of Global Custody and Fund Administration – Europe and Morgan Stanley Transition Team to JPMorgan Chase

A variety of positions in this world-class, growing investment bank, culminating in establishing, growing, merging, and ultimately selling the technology-intensive Global Custody business. Responsible for operations in London, Luxembourg, and Mumbai.

Price Waterhouse (now PwC)

Audit Audit services, primarily working with financial institutions.

EDUCATION AND PROFESSIONAL ACCREDITATION

Leadership Coaching for Organizational Performance, Rutgers University

Institute of Chartered Accountants in England and Wales

BSc (Econ), London School of Economics & Political Science

INTERESTS

Skiing, golf, swimming, serious adventure traveler and blogger, life-time fan of Brighton & Hove Albion football club, and spending time with my similarly adventurous wife and three grown children.